



FY 2023 Proposed Annual Operating Budget

April 5, 2022

Dr. Sarah Baray, CEO
Daisy Castillo, DFA

FY 2023 Proposed Budget

FY 2023 PROPOSED BUDGET



	FY 2020 Adopted Budget	FY 2021 Adopted Budget	FY 2022 Adopted Budget	FY 2022 Budget Estimate	FY 2023 Proposed Budget
Beginning Balance	\$5,767,795	\$3,963,852	\$6,272,783	\$9,673,683	\$18,241,552
Revenues	44,604,072	38,059,665	45,102,432	52,922,216	49,347,602
(Less) Expenditures	<u>47,647,248</u>	<u>42,012,182</u>	<u>45,884,267</u>	<u>\$44,354,347</u>	<u>52,912,591</u>
Gross Ending Balance	\$2,724,619	\$11,335	\$5,490,948	\$18,241,552	\$14,676,562
<i>Operating Reserve</i>	-	-	-	-	<i>11,433,675</i>
Net Ending Balance	\$2,724,619	\$11,335	\$5,490,948	\$18,241,552	\$3,242,887

FY 2023 PROPOSED REVENUE

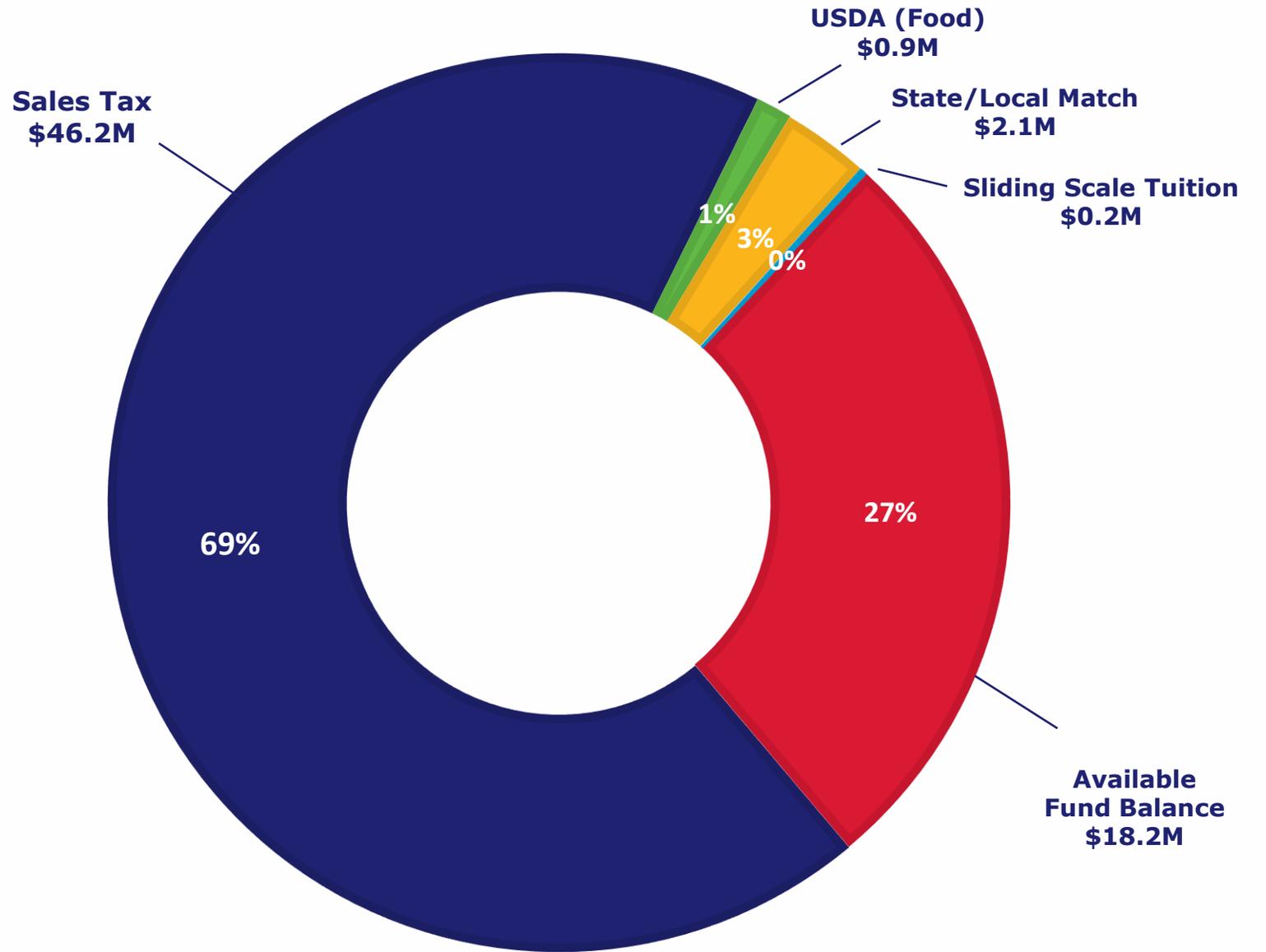


Source of Revenue	FY 2022 Adopted	Re-Estimate (Actuals-Feb)	FY 2023 Proposed	Difference
Sales Tax	\$39,464,706	\$44,616,674	\$46,178,258	\$6,713,552
State/Local Match	3,720,000	2,024,862	2,095,732	(1,624,268)
USDA (Food)	1,526,481	838,396	867,740	(658,741)
Tuition	375,000	404,862	172,000	(203,000)
Misc. Revenue	<u>16,245</u>	<u>5,037,422</u>	<u>33,872</u>	<u>17,627</u>
Total Revenue	\$45,102,432	\$52,922,216	\$49,347,602	\$4,245,170

FY 2023 Proposed is \$4.2 Million more than FY 2022 Adopted (primarily sales tax increase)

FY 2023 PROPOSED REVENUE

\$67.6
MILLION



FY 2023 Proposed is \$16.2 Million more than FY 2022 Adopted
(Sales tax increase and Fund Balance available)

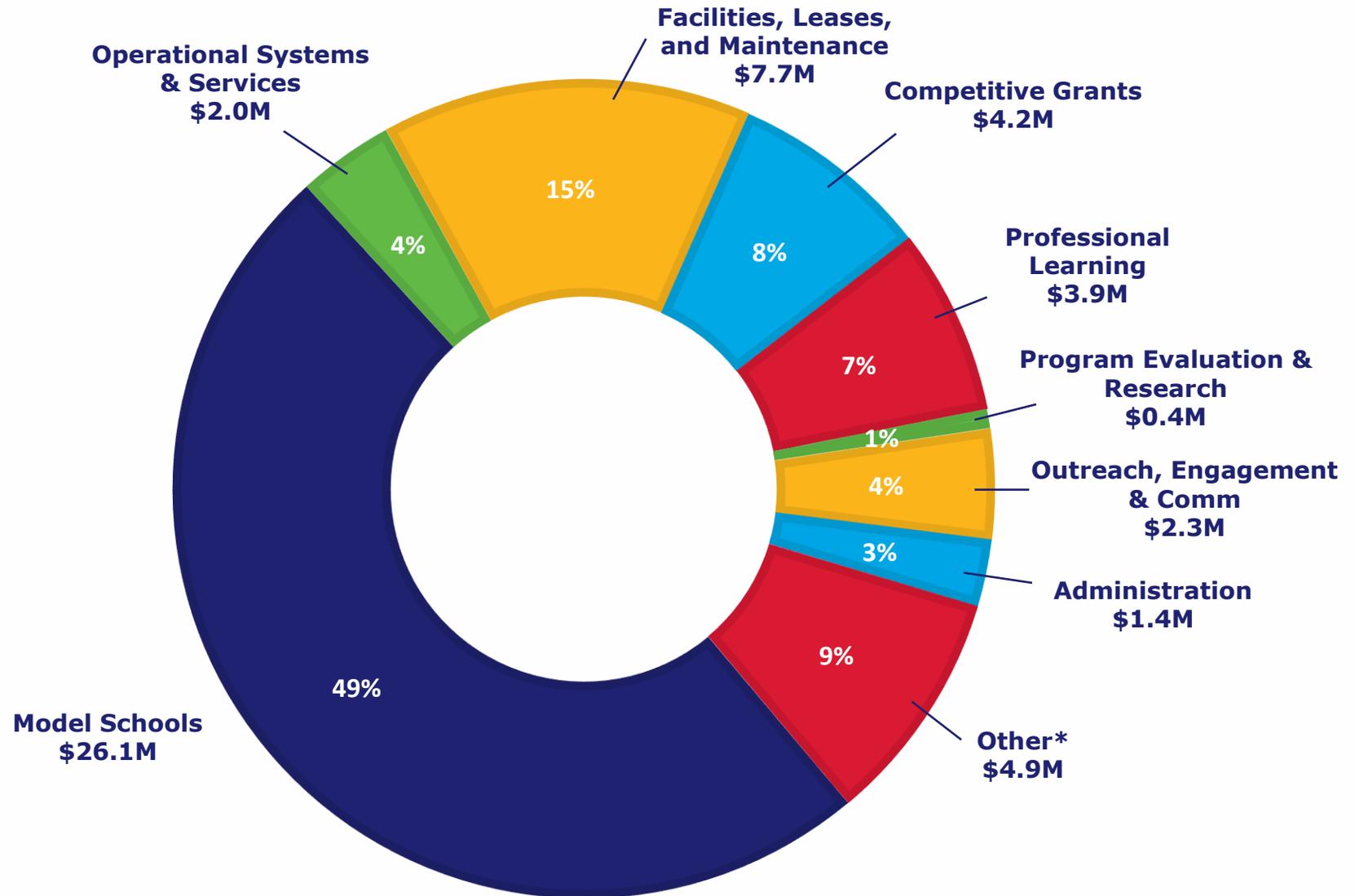
FY 2023 PROPOSED BUDGET

Program	FY 2022 Adopted	Re-Estimate (Actuals–Feb)	FY 2023 Proposed	Difference
Model Schools	\$27,354,720	\$25,764,580	\$26,091,748	\$(1,262,972)
Operational Systems & Services	-	-	1,967,387	1,967,387
Transportation Services	528,537	541,736	-	(528,537)
Facilities, Leases, & Maintenance	7,540,567	7,704,939	7,728,888	188,321
Competitive Grants	3,391,799	2,933,536	4,214,408	822,609
Professional Learning & Program Innovation	1,891,142	2,029,384	3,908,369	2,017,227
Program Evaluation & Research	268,750	245,348	422,893	154,143
Enrollment/Attendance Services	560,108	608,603	-	(560,108)
Outreach, Engagement & Communication	-	-	2,334,914	2,334,914
Public Relations/Marketing	992,764	827,936	-	(992,764)
Administration	1,707,672	1,776,113	1,383,741	(324,201)
Other*	<u>1,648,208</u>	<u>1,922,172</u>	<u>4,860,514</u>	<u>3,212,306</u>
Total Appropriations	\$45,884,267	\$44,354,347	\$52,912,591	\$7,028,324

*Other includes Sales Tax Collection Fees and Transfers.

FY 2023 PROPOSED EXPENDITURES

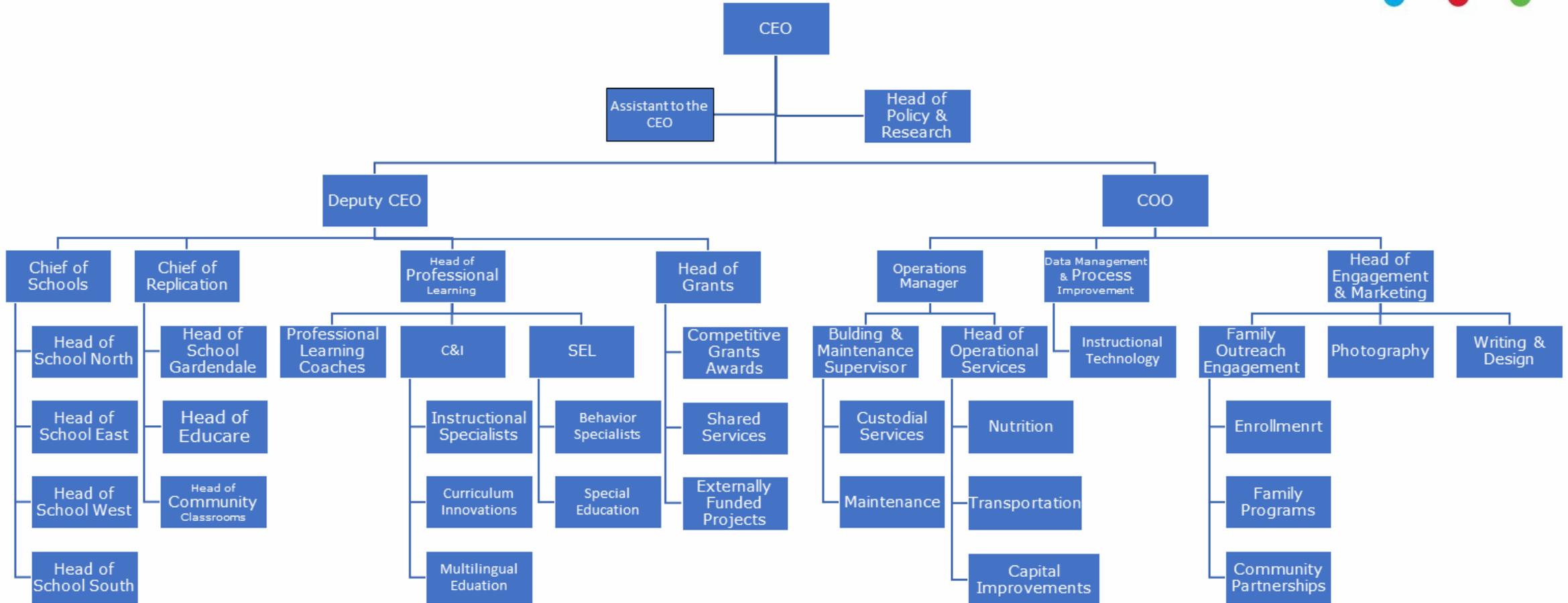
\$52.9
MILLION



*includes Sales Tax Collection Fees and Transfers.

FY 2023 Proposed Personnel Complement

Future Organization



FY 2023 ORGANIZATIONAL STRUCTURE

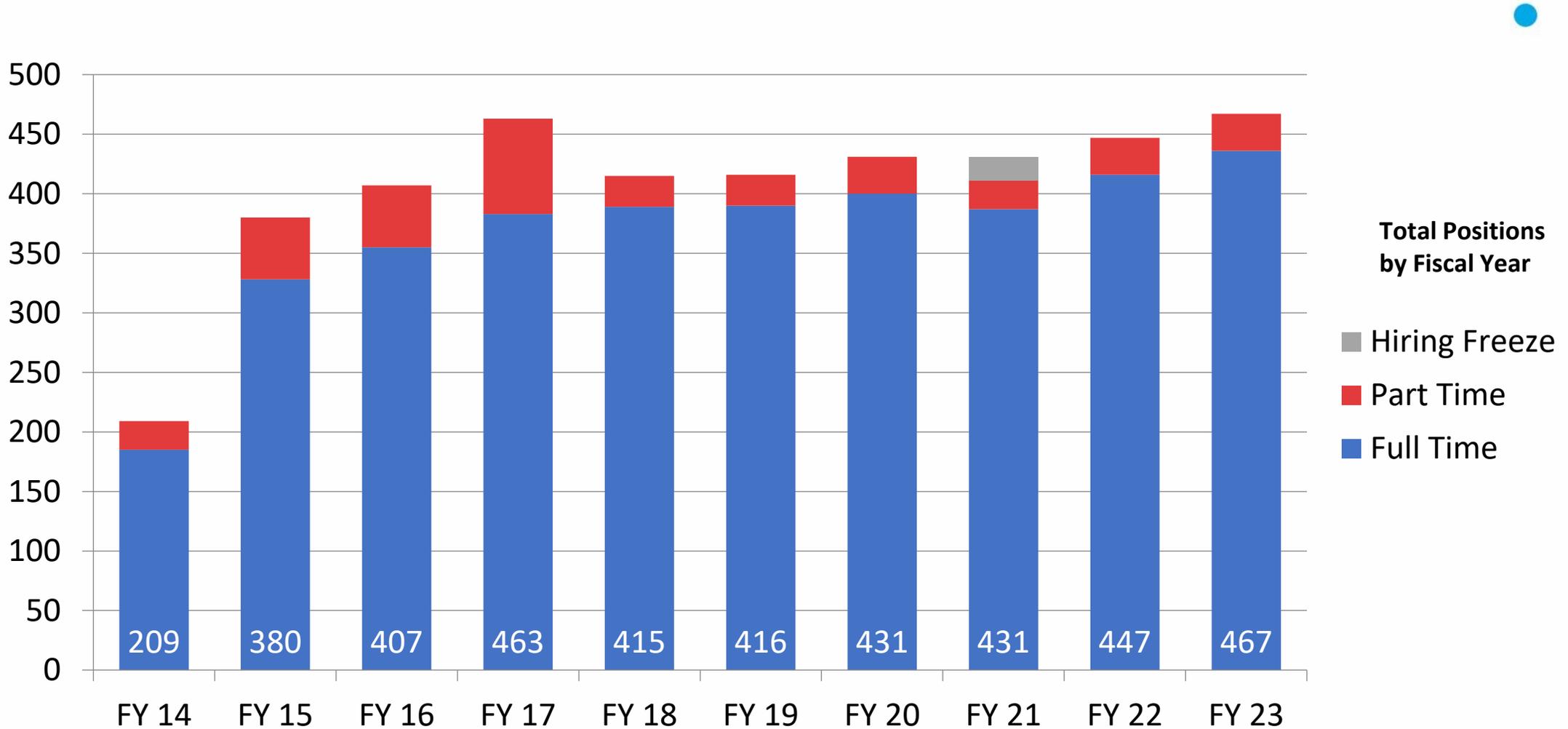


Program	What is included
Model Schools	All instructional and support staff assigned to a center AND supervised directly by Head of School (Director)
Curriculum, Instruction, & Professional Learning	Social Emotional Learning, Curriculum & Instruction, Professional Learning
Facilities & Maintenance	Maintenance, custodial, facilities (leases, etc)
Operational Systems & Services	Shared and Contracted Services: Nutrition, Transportation, HR, Finance, Capital Improvements, Technology, Data Management
Program Evaluation & Research	Research & Dissemination
Grants & Innovation	Competitive Grants, Shared Services, Innovation Sites (Gardendale)
Outreach, Engagement & Communication	Family, Enrollment, Communications
Administration	Office of the CEO

FY 2023 PROPOSED PERSONNEL COMPLEMENT CHANGES

Program	FY 2022 Current	FY 2023 Proposed	Net New Positions	What is included
Model Schools	333	322		Reallocating Center Director positions, moving nutrition staff to Operational Systems & Services
Curriculum, Instruction, & Professional Learning	29	31	3	Adding 3 positions to expand Social Emotional Learning services
Facilities & Maintenance	32	30		Moved 2 positions to Operational Services
Operational Systems & Services	0	22	3	Add 1 HR position + 1 Nutrition Services + 1 supply clerk
Program Evaluation & Research	0	1		Add position to create office of Research & Dissemination
Grants & Innovation	22	35	11	Add 4 positions to supported expanded Shared Services + 7 for Gardendale
Outreach, Engagement & Communication	16	19	3	Add 1 positions to support family education + 2 outreach to families
Administration	15	7		Reallocated positions to other division
Total	447	467	20	20 Positions

FY 2023 PROPOSED PERSONNEL COMPLEMENT



Program Financial Forecast

FINANCIAL FORECAST



	Projected						
	FY 23	FY 24	FY 25	FY 26	FY 27	FY 28	FY 29
Beginning Balance	\$18.2	\$14.7	\$13.1	\$12.2	\$12.1	\$12.6	\$13.7
Revenues	49.3	51.1	52.9	54.8	56.7	58.7	60.7
Expenditures	<u>52.9</u>	<u>52.7</u>	<u>53.7</u>	<u>54.9</u>	<u>56.1</u>	<u>57.6</u>	<u>59.5</u>
Gross Ending Balance	\$14.7	\$13.1	\$12.2	\$12.1	12.6	13.7	15.0
Operating Reserve	11.4	11.5	11.5	11.6	11.7	11.7	11.8
Net Ending Balance	\$3.2	\$1.6	\$0.7	\$0.5	\$1.0	\$2.0	\$3.2

*FY 2029 contains 12 months of Sales Tax Revenue



Summary and Recommendation

SUMMARY



	FY 2022 Budget Estimate	FY 2023 Proposed Budget	Difference
Beginning Balance	\$9,673,683	\$18,241,552	\$8,567,869
Revenues	52,922,216	49,347,602	(3,574,614)
(Less) Expenditures	<u>44,354,347</u>	<u>52,912,591</u>	8,558,244
Gross Ending Balance	\$18,241,552	14,676,562	(3,564,990)
Operating Reserve	-	11,433,675	
Net Ending Balance	\$18,241,552	\$3,242,887	(\$14,998,665)

RECOMMENDATION



Staff recommends the Board adopt the Pre-K 4 SA
Fiscal Year 2023 Annual Operating Budget,
appropriation of funds, and Personnel Complement.

NEXT STEPS

- May 5 - City Council "B" Session for Briefing
- May 19 - City Council "A" Session for Budget Approval



Questions

Back Up Slides

UPDATES FROM WORK SESSION

- Personnel Complement Update
- Increase in Sales Tax for FY 22 and FY 23



FY 2023 PROPOSED PERSONNEL COMPLEMENT MODEL SCHOOLS

Model Schools	FY 2022 Current	FY 2023 Proposed	Difference	Notes
Chief of Schools (Current Director)	4	1	(3)	Update positions to other programs
Heads of Schools (Current Assistant Director)	4	4	-	
Master Teachers/Teachers	104	104	-	
Assistant Teachers	101	101	-	
Teacher Aides	96	96	-	
Extended Day Manager	4	4	-	
School Nurse	4	4	-	
Administrative Assistant I	4	4	-	
Administrative Associate	4	4	-	
Nutrition Staff	8	0	(8)	Moved to Operational System & Svs.
Total	333	322	(11)	

FY 2023 PROPOSED PERSONNEL COMPLEMENT

SOCIAL EMOTIONAL LEARNING



Social Emotional Learning	FY 2022 Current	FY 2023 Proposed	Difference	Notes
Licensed Specialist in School Psychology	1	1	-	
Professional Development Coach	0	2	2	New Positions
Behavioral Specialist	4	4	-	
Instructional Specialist	0	1	1	New Position
Total	5	8	3	

FY 2023 PROPOSED PERSONNEL COMPLEMENT CURRICULUM & INSTRUCTION



Curriculum & Instruction	FY 2022 Current	FY 2023 Proposed	Difference	Notes
Head of C&I (Assistant Director)	1	1	-	
Behavioral Specialist	1	0	(1)	Updated to Instructional Specialist
Instructional Specialist	7	8	1	
Total	9	9	-	

FY 2023 PROPOSED PERSONNEL COMPLEMENT PROFESSIONAL LEARNING



Professional Learning	FY 2022 Current	FY 2023 Proposed	Difference	Notes
Director	1	0	(1)	Moved to Program Evaluation & Research
Head of PL (Assistant Director)	1	1	-	
Professional Development Coach	12	12	-	
Administrative Assistant II	1	1	-	
Total	15	14	(1)	

FY 2023 PROPOSED PERSONNEL COMPLEMENT PROGRAM EVALUATION & RESEARCH



Evaluation & Research	FY 2022 Current	FY 2023 Proposed	Difference	Notes
Head of Policy, Research & Evaluation	0	1	1	Moved from Professional Learning
Total	0	1	1	

FY 2023 PROPOSED PERSONNEL COMPLEMENT GRANTS



Grants	FY 2022 Current	FY 2023 Proposed	Difference	Notes
Grants Manager	1	1	-	
Special Projects Manager	1	2	1	New position for Shared Services Grant
Senior Management Analyst	0	1	1	New position for Shared Services Grant
Management Analyst	1	1	-	
Professional Development Coach	6	5	(1)	Moved position to Innovation Site
Instructional Specialist	0	1	1	New Position for Shared Services Grant
Administrative Assistant I	0	1	1	New Position
Total	9	12	3	

FY 2023 PROPOSED PERSONNEL COMPLEMENT

INNOVATION SITE



Innovation Site	FY 2022 Current	FY 2023 Proposed	Difference	Notes
Chief of Innovation	0	1	1	Moved & Updated from Center Director
Head of School (Gardendale)	0	1	1	Moved & Updated from Center Director
Professional Development Coach	0	1	1	Moved from Grants Division
Behavioral Specialist	0	1	1	New Position
Instructional Specialist	1	1	-	
Assistant Teacher	11	12	1	New Position
Teacher Aides	0	5	5	New Position
Administrative Assistant I	1	1	-	
Total	13	23	10	

FY 2023 PROPOSED PERSONNEL COMPLEMENT

OUTREACH, ENGAGEMENT, & COMMUNICATION

Outreach, Engagement & Comms	FY 2022 Current	FY 2023 Proposed	Difference	Notes
Head of Outreach & Engagement (Communications Strategist)	1	1	-	
Communications Design (SMA)	2	2	-	
Family Outreach & Engagement Coordinator (SPM)	2	1	(1)	Moved to Operational Systems
Family Education Specialist (ILS)	0	1	1	New Position
Family Services Specialist (Felicia)	1	1	-	
Family Liaisons	4	6	2	New Positions
Community & Family Event Coordinator (SMA) (Laura Padron)	0	1	1	Moved from Administration
Community Partnership Liaison (Virginia)	1	1	-	
Enrollment Coordinator (MA – Stephanie Lopez)	1	1	-	
Enrollment Liaison (Admin Asst I)	4	4	-	
Total	16	19	3	

FY 2023 PROPOSED PERSONNEL COMPLEMENT

OPERATIONAL SYSTEMS & SERVICES



Operational Systems	FY 2022 Current	FY 2023 Proposed	Difference	Notes
Head of Operational Services (SPM)	0	1	1	Moved from Facilities Maintenance
Nutrition Services Supervisor	0	1	1	Moved from Model Schools
Nutrition Services Staff (Assistants)	0	8	8	Moved from Model Schools + 1 position
Finance	0	6	6	Moved from Administration
Human Resources	0	3	3	Moved from Administration + 1 position
Data & Performance Management (SPM)	0	1	1	Moved from Outreach, Eng. & Comm.
Instructional Technology (MA)	0	1	1	Moved from Facilities Maintenance
Administrative Assistant I	0	1	1	New Position
Total	0	22	22	

FY 2023 PROPOSED PERSONNEL COMPLEMENT FACILITIES MAINTENANCE



Facilities Maintenance	FY 2022 Current	FY 2023 Proposed	Difference	Notes
Special Projects Manager	2	1	(1)	Moved to Operational System & Svs.
Management Analyst	1	0	(1)	Moved to Operational System & Svs.
Building Maintenance Manager	0	1	1	Updated from Building Main. Supervisor
Building Maintenance Supervisor	1	0	(1)	
Building Maintenance Worker	2	2	-	
Custodial Services Supervisor	1	1	-	
Maintenance Crew Leader	4	4	-	
Building Maintenance Custodian	21	21	-	
Total	32	30	(2)	

FY 2023 PROPOSED PERSONNEL COMPLEMENT ADMINISTRATION



Administration	FY 2022 Current	FY 2023 Proposed	Difference	Notes
Chief Executive Officer	1	1	-	
Deputy Chief Executive Officer	0	1	1	Moved & Updated from Center Director
Chief Operations Officer	1	1	-	
Senior Executive Secretary	1	1	-	
Assistant to the Director	1	1	-	
Finance	6	0	(6)	Moved to Operational System & Svs.
Human Resources	2	0	(2)	Moved to Operational System & Svs.
Senior Management Analyst	1	0	(1)	Moved to Operational System & Svs.
Administrative Assistant I	2	2	-	
Total	15	7	(8)	